

#### Frequently Asked Questions

#### State Fiscal Year 2025

#### Live Well at Home Request for Proposal

## Q1. Do we need to have to answer three (3) objectives in the RFP or one will do?

Answer: Yes, 3 objectives are required for the RFP work plan.

### **Q2.** Is the Live Well at Home Grant open to start-ups or only established businesses?

Answer: Yes, start-ups may apply. Grants are available to non-profits, for-profits, governmental units, and Tribal Nations.

## Q3. For those with religious beliefs that preclude them from paying interest, this grant doesn't involve any such fees, correct?

Answer: There are no fees.

## Q4. Do you know of any other grants geared to BIPOC or immigrant home care service providers?

Answer: Grants, Equity, Access and Research Grants. Visit <u>https://mn.gov/dhs/grants-equity-access-research/</u> for more information. Other opportunities can be found at: <u>https://mn.gov/dhs/partners-and-providers/grants-rfps/</u>.

## **Q5.** I am wondering if the responder's conference was recorded. I had a conflict and could not attend.

Answer: No, the Responders Conference was not recorded but the PowerPoint PDF is available on our webpage. <u>apply / Minnesota Department of Human Services (mn.gov)</u>

Q6. We are considering two potential projects (at different sites) that both would fall into the Capital and Renovation area. If the total amount requested for the two projects together is under \$350K, would we be able to submit both projects? And if so, would we need to submit a separate application for each project?

Answer: Yes, the maximum request for a Capital and Renovation grant is [three hundred and fifty thousand dollars (\$350,000) or less per year]. You can choose to have both projects on one application or apply for each project separately.

# **Q7.** Would this be appropriate for someone with an assisted living site now who's looking to expand in and open another one and gear it to a particular niche like the Muslims with their cultural competencies, etcetera?

Answer: Yes, this would be an appropriate place to apply as Live Well at Home has funded assisted living projects in the past. The Live Well at Home team encourages you to review our webpage with the listings of previously selected grantees to get an idea of what has historically been funded. <u>Grants help aging Minnesotans stay in their homes (mn.gov)</u>, <u>Selected grantees / Minnesota Department of Human Services (mn.gov)</u>

# Q8. Could LWAH grants fund Age-Friendly coalitions (i.e. coordinator planning time/staff time)? Would it need a more "traditional" LWAH program/service or capital expense in addition to this?

Answer: No, Live Well at Home grants do not fund planning.

#### Q9. How many new Live Well at Home applications were funded in SFY 2024?

Answer: 47 applications were funded.

#### Q10. Are there needs you are specifically looking to fund this grant round?

Answer: Special focus areas are listed within the Live Well at Home application. <u>apply / Minnesota Department of Human Services (mn.gov</u>) Please refer to page 13 of the RFP for more information.

#### Q11. Clarification on what you mean by becoming a provider?

Answer: To become a provider means to enroll as a Home and Community-Based Service (HCBS) provider. Enrollment information may be found on the HCBS webpage. <u>Home and Community-Based Services (HCBS) Programs Provider Enrollment Criteria</u> <u>and Forms (state.mn.us)</u>.

Q12. We are looking at seeking a grant to fund a bus to provide transportation to our diverse group of seniors and Vets for our Adult Day Program. With the addition of a 2<sup>nd</sup> bus, we will be able to increase the number of seniors in the program and provide services to those most in need of our senior services.

Which category would we fall under?

- 1) Capital and renovation.
- 2) Long-term Services and Supports development.
- 3) Core home and Community-based Services.

Answer: The purchase of an approved vehicle falls under Category 1 – Capital and Renovations Requests. Live Well at Home does not fund buses. However, small accessible five/six passenger vehicle is allowable. Please refer to 2.1.A of the Live Well at Home RFP starting on page 4 for more information. If interested in funding for larger 12, 24 passenger size vehicles contact MN Department of Transportation and request information on 5310 grant opportunities.

Minivan Grant - Transit - MnDOT (state.mn.us)

# Q13. For Category 2 applicants, LTSS (Long Term Services and Supports), does the nonprofit's operating budget need to be 175k or less (as with Category 3)?

Answer: No, there is not an operating budget requirement for Category 2, Long Term Services and Supports.

## Q14. If they are eligible, for the matching portion I'm wondering if there are any restrictions on the match?

Yes, according to the SFY2025 Live Well at Home budget located in the application, the following is a listing of unallowable match:

STATE funds; means tested direct services payments (i.e. Alternative Care [AC] program; Elderly Waiver [EW] program; Developmental Disabilities [DD] waiver program; Community Access for Disability Inclusion [CADI] waiver program; Community Alternative Care [CAC] waiver program; Brain Injury [BI] waiver program). Sliding scale fees or donations made for services provided as a result of this grant do not qualify as match funding.

#### Q15. The RFP states "The grants in this RFP are intended to stimulate innovation by providing one-time, start-up funds to test new approaches in housing and home and community-based services development, and to develop and support core home and community-based service providers." Does this mean that all projects outside of Category 3 Core Home and Community Based services need to be start up projects? Would start-up funds include funds for expansion of existing programs to new areas or new populations?

Answer: No, all projects outside of Category 3 Core Home and Community Based services do not need to be start up projects. Expansion of existing programs to new areas or new populations is permissible for Category 3 Core Home and Community Based services. We encourage you to visit our webpage where you can see previously selected grantees and projects. <u>Grants help aging Minnesotans stay in their homes (mn.gov)</u>, <u>Selected grantees / Minnesota Department of Human Services (mn.gov)</u>

Q16. Can the grant be used to purchase a new property that will house Elderly community members?

Answer: Capital and Renovation grants are available for new builds, renovations, retrofitting, or modifications to enhance accessibility in homes or buildings. These efforts should foster innovative housing and services solutions, create affordable units suitable for home care, and cater to those age 65 and over with chronic health conditions. Retrofitting aims to lower healthcare costs by adapting homes for aging in place, especially those lacking essential features. Responders promoting equity, self-sufficiency, independence, quality of life, safety and community integration are encouraged to demonstrate how their project uphold these values through home modifications, new construction, technology, or services. (Live Well at Home RFP, page 5)

## Q17. Can an organization apply and be considered for two different categories within the RFP?

Answer: Only one category per application may be selected. An organization can submit more than one application as long as the applications are two distinct proposals. Each proposal is evaluated individually.

## Q18. Can the grant funds be used to renovate a property that is used for ICLS (Individual Community Living Supports) services?

Answer: Yes, under the Capitol and Renovation funding category.

## Q19. I think that my current aspirations would be ideal for applying for the Live Well at Home grant. Can you point me in the right direction on where to get started?

Answer: To apply for the Live Well at Home Grant, please visit our webpage. There you will find a lot of information including the RFP and a link to our grant application service webpage. <u>apply / Minnesota Department of Human Services (mn.gov</u>) For technical assistance with the Live Well at Home grant application, please reach out to your local ElderCare Development Partnership. <u>ElderCare Development contacts / Minnesota Department of Human Services (mn.gov</u>)

Q20. We are a medical clinic and a resource center for persons living with dementia. We see patients and bill insurance. However, because insurance codes are rather relatively new for dementia services, there is a large coinsurance/copayment required. For example, if a patient is in network, they could still receive a bill for \$300 to \$600 out of pocket. Persons living with dementia often have a huge financial burden, which at times can depletes most of their savings. In the past, we have had grants to cover some of the cost of our clinic services, which can allow persons with dementia to hopefully stay in their homes longer. My question is would this expense be applicable to include in the Live Well at Home grant?

Answer: No, this would not be an allowable expense.

#### Q21. Can a current Live Well at Home Grantee (Living at Home), apply for Capital support (Category 1)?

Answer: Yes, an application can be submitted as long as the applications are two distinct proposals.

#### Q22. Regarding match for Live Well at Home, is it permissible to use a nonstate match source as match on more than one DHS proposal? For example, would it be permissible to use a foundation grant as match for both Live Well at Home and the Dementia grant?

Answer: Funds for matching may only be used one time, however, it can be split between different grants. For example, a grantee may use half of a foundation grant for a Dementia grant and another half for Live Well at Home.

More information can be found in the SFY 2025 Live Well at Home Budget located within the application or on our webpage. <u>Grantee reporting / Minnesota Department of Human Services (mn.gov)</u>

#### Q23. Are reimbursements for services from the State eligible as match?

Answer: No, grantees may not match state dollars with state dollars. Allowable Match includes: Cash on hand; equity loans (organization secured bank loan), donations; local tax revenues; the actual value of dedicated staff/contractor time; volunteer time; the actual value of in-kind donations and other local match including the grantee's share of construction costs; consulting fees; use of existing equipment or materials/supplies donated. Volunteer time is the estimated dollar value if the organization had to hire an individual to complete the task. If dollar value is unknown, use Independent Sector as reference. Independent Sector: <a href="https://independentsector.org/wp-content/uploads/2023/04/Value-of-Volunteer-Time-by-State-2001-2022.pdf">https://independentsector.org/wp-content/uploads/2023/04/Value-of-Volunteer-Time-by-State-2001-2022.pdf</a>

#### Q24. Is a bank line of credit eligible as match?

Answer: A line of credit can be used however an account balance is needed to show the account is in good standing.

#### Q25. Can we have multiple grant requests for the same category?

Answer: Yes, you can have multiple applications for the same category. An organization can submit more than one application as long as the applications are two distinct proposals. Each proposal is evaluated individually.

## Q26. We were hoping for more clarification on what defines the capital vs care giving support categories and the threshold for that? i.e. the sites

### needing new ovens (possibly a commercial oven at one) where would that fall?

Answer: Capital and Renovations is the correct category for proposals that would include projects such as replacement of old equipment.

# Q27. Is there somewhere that we can look to find more recent data on the number of EW (Elderly Waiver) beds the state needs? and the demographics behind who uses EW? Does the state need or project to need more EW beds, are there statistics we can find?

Answer: Please visit our DHS Program Staff webpage that can offer technical assistance regrading this subject. <u>Policy staff / Minnesota Department of Human Services (mn.gov)</u>

# Q28. Regarding the special focus - it mentions "implements plans to" - if we are already serving these focus groups can we write to that? Can we add historical data of the last 5 years speaking to how we serve these focus groups? If we are working through a strategic plan to better identify these groups, does that count as implementation?

Answer: If you currently serve people in the special focus categories, and have historically done so, it would be recommended to notate that throughout your application where applicable. You can also notate plans to better identify these groups, however, that does not count as implementation.

# Q29. Is there a recommendation to submitting one larger request with multiple projects on it or separate smaller applications with each project request?

Answer: An organization can submit more than one application as long as the applications are two distinct proposals. Each proposal is evaluated individually. The choice to submit one larger request with multiple projects or separate smaller applications is up to the responder.

#### Q30. Must the persons served or at risk for long-term nursing home placement be over 65 if they have a diagnosis of dementia, and what is the qualifying age for the caregiver if they are caring for someone with dementia? Could it be a caregiver under the age of 65 if caring for someone with dementia?

Answer: Individuals served with Live Well at Home dollars must be age 65 and older. Individuals caregiving may be under age 65. The purpose of the Live Well at Home grant is to develop and/or provide services for older Minnesotans to live and age in the community of their choice, by improving their community's capacity to develop, strengthen, integrate, and maintain culturally competent home and community-based services (HCBS) for individuals aged 65 and older who are at-risk of long-term nursing facility use and/or spending down into Medical Assistance.

## Q31. Under LTSS (Long Term Services and Supports)-For healthy aging: must the program be evidence based?

Answer: No, other programing will be considered but there is a preference for evidence based or informed. Please refer to the <u>Live Well at Home RFP</u>, page 6, for more details.

#### Q32. Can we provide dementia specific education for professionals who will then provide in-home services, such as, homemaking, respite, chores, adult day etc., which will allow persons to stay in their home longer?

Answer: Yes, this is an allowable expense.

Q33. When describing estimated outcomes for an objective, should I describe the outcome as work product produced, or the people that will be served by the work product? For example, if I'm seeking grant funds for a new roof, the outcome could be stated as "1 new roof without leaks", or "10 elderly residents served by having a roof over them that doesn't leak".

Answer: Both options are acceptable.

## Q34. In years past for this grant, have successful respondents heard back sooner than unsuccessful respondents? If so, how much sooner?

Answer: Phase one denial notices will be sent to responders on April 16, 2024. Once all applications have been reviewed and contract negotiations are complete, Phase two denial notices will be sent to the remaining responders. All phase two applications continue to be viable until we complete the SFY 2025 negotiation process.

## Q35. If I ask for more money (up to the \$350k max), do my chances of award go down?

Answer: Each proposal is evaluated individually. The requested dollar amount does not impact your application score.

# Q36. If an Assisted Living facility would qualify for funding or if these grants would only be available to those who are providing services for people who are attempting to stay in their own homes?

Answer: Assisted living facilities may apply for funding.